**DAILY BUSINESS REVIEW** 

June 20, 2011



## **METHODOLOGY**

The information is based on voluntary disclosures by law firms and extrapolated data from firm websites when the data was not disclosed. Rankings are based on total attorney head count.

## **FINANCIAL SURVEY**

Financial data is provided for Florida law firms. The Daily Business Review surveyed firms with a major Florida presence. Not all firms disclosed data. For purposes of uniformity, gross revenue represents legal fees billed and collected in a firm's fiscal year. It does not include disbursements or soft costs. National firms are included if they generate substantial revenue in Florida. Dollar figures are from the latest fiscal year.

Profit per equity partner and compensation per partner are averages. The amounts do not reflect sums distributed to partners. Some partners may receive far less, while other partners may well exceed the average. When calculating revenue per lawyer, of counsel lawyers are counted with associates as salaried employees whose compensation is an element of overhead costs.

## Ranking the 100 largest law firms by attorney head counts in Florida

2011	2010	Firm Website	2011	2010	% change	Partners	2010	% change	Equity partners	Associates/ of counsel	Leverage
1	1	Akerman Senterfitt www.akerman.com	373	391	-4.6	145	211	-31.3	200	113/60	1.9
2	2	Greenberg Traurig www.gtlaw.com	357	371	-3.8	230	220	4.6	71	105/22	5.0
3	3	Holland & Knight www.hklaw.com	309	321	-3.7	179	198	-9.8	75	117/13	4.1
4	5	GrayRobinson www.gray-robinson.com	245	_ 229	7.0	165	146	13.0	143	50/30	1.7
5	4	Carlton Fields www.carltonfields.com	241	235	2.5	148	149	-0.9	56	92/23	4.3
6	6	Shutts & Bowen www.shutts.com	217	209	3.8	146	140	4.3	79	57/14	2.8
7	8	Cole Scott & Kissane www.csklegal.com	175	149	17.5	26	NA	NA	26	149/0	6.7
8	18	Fowler White Burnett † www.fowler-white.com	169	101	67.3	NA	NA	NA	NA	NA	. NA
9	7	Broad and Cassel www.broadandcassel.com	160	157	1.9	66	69	-4.4	66	56/38	2.4
_	9	Gunster www.gunster.com	160	130	23.1	91	NA	NA	91	69/0	1.8
11	13	Wicker Smith O'Hara McCoy & Ford www.wickersmith.com	135	118	14.4	54	NA	NA	28	81/0	4.8
12	11	Fowler White Boggs www.fowlerwhite.com	131	129	1.6	79	81	-2.5	47	49/3	2.8
13	14	Conroy Simberg † www.csglaw.com	120	114	5.3	44	38	15.8	NA	76/0	NA
	15	Stearns Weaver † www.stearnsweaver.com	120	114	5.3	92	91	1.1	NA	25/3	NA
15	16	Becker & Poliakoff www.becker-poliakoff.com	116	112	3.6	49	50	-2.0	22	63/4	5.3
16	17	Morgan & Morgan † www.forthepeople.com	115	105	9.5	NA	NA	NA	NA	NA	NA
17	12	Foley & Lardner www.foley.com	114	124	-8.1	60	64	-6.3	56	48/6	2.0
18	20	Butler Pappas Weihmuller Katz Craig www.butlerpappas.com	102	99	3.0	NA	NA	NA	NA	NA	NA
19	22	Bilzin Sumberg Baena Price & Axelrod www.bilzin.com	95	. 89	6.7	46	45	2.22	18	39/6	5.1
20	23	White & Case www.whitecase.com	90	89	1.1	24	24	0	21	66/0	4.3
21	19	Shumaker Loop & Kendrick † www.slk-law.com	87	100	-13.0	NA	NA	NA	NA	NA	NA
22	26	Greenspoon Marder www.gmlaw.com	84	74	13.5	. 39	39	0	39	45/0	2.2
23	25	Rogers Towers † www.rtlaw.com	78	80	-2.5	54	55	-1.8	41	21/3	1.9
24	27	Hinshaw & Culbertson www.hinshawlaw.com	76	71	7.0	39	42	-7.1	10	37/0	7.6
_	24	Kubicki Draper † www.kubickidraper.com	76	87	-12.6	NA	45	NA	NA NA	NA NA	NA
_	28	Rumberger Kirk & Caldwell † www.rumberger.com	76	68	11.8	36	33	9.1	NA	36/4	NA NA
27	31	Roetzel & Andress † www.ralaw.com	67	62	8.1	40	43	-7.0	NA	24/3	NA
28	29	Berger Singerman www.bergersingerman.com	66	65	1.5	37	NA	NA	6	19/10	11
29	32	Vernise & Bowling † www.national-law.com	64	62	3.2	NA	NA	NA	NA	NA	NA
30	21	Ruden McClosky† www.ruden.com	63	90	30.0	40	60	-33.3	NA	12/11	NA
31	30	Shook Hardy & Bacon www.shb.com	62	63	-1.6	25	24	4.2	15	29/8	4.1
32	34	Baker & Hostetler † www.bakerlaw.com	60	58	3.5	34	34	0.0	NA	20/6	NA
-	44	Lydecker Diaz † www.lydeckerdiaz.com	60	42	42.9	12	11	9.1	NA	43/5	NA
34	36	Boies Schiller & Flexner † www.bsfllp.com	59	52	13.5	29	29	0.0	NA	20/10	NA
35	33	Squire Sanders & Dempsey www.ssd.com	57	61	-6.6	26	28	-7.1	26	21/10	2.2
36	40	Arnstein & Lehr www.legalnews.arnstein.com	54	49	10.2	33	30	10.0	13	20/1	4.2
_	35	Weiss Serota Helfman Pastoriza Cole & Boniske www.wsh-law.com	54	53	1.9	24	23	4.4	11	24/6	4.9
38	37	Hopping Green & Sams † www.hgslaw.com	53	51	3.9	NA	NA	NA	NA	NA	NA
39	46	Tripp Scott www.trippscott.com	50	41	22.0	40	19	110.5	36	20/1	1.4

40	41	Phelps Dunbar † www.phelpsdunbar.com	48	46	4.4	19	17	11.8	NA	27/2	NA
41	42	Kelley Kronenberg www.kelleykronenberg.com	46	45	2.2	NA	12	NA	NA	NA	NA
42	39	Hunton & Williams www.hunton.com	45	50	-10.4	20	21	-5.7	20	23/2	2.3
43	38	Walton Lantaff Schroeder & Carson † www.waltonlantaff.com	43	51	-15.7	24	28	-14.3	NA	19/0	NA
44	45	Macfarlane Ferguson & McMullen† www.macfar.com	40	41	-2.4	34	NA	NA	NA	7/0	NA
45	48	Genovese Joblove & Battista † www.qib-law.com	39	39	0	19	19	0.0	NA	13/7	NA
46	51	Adams and Reese † www.adamsandreese.com	38	35	8.6	22	19	15.8	NA	9/7	NA
	53	Jackson Lewis † www.jacksonlewis.com	38	34	11.8	21	19	10.5	NA	15/2	NA
40,000			COOK STREET	100					paramete	oi courser	STATE OF THE PARTY
8	50	Johnson Pope Bokor Ruppel & Burns † www.jpfirm.com	37	36	2.8	30	27	11.1	NA	6/1	NA
	56	K&L Gates www.klgates.com	37	32	15.6	23	NA	NA	23	14/0	1.6
100	47	Luks Santaniello Perez Petrillo Gold & Jones † www.ls-law.com	37	40	-7.5	19	6	216.7	4	18/0	9.3
	NA	Williams Schifino Mangione & Steady † www.wsmslaw.com	37	26	42.3	13	NA	NA .	NA	22/2	NA
2	54	Jones Foster Johnston & Stubbs † www.jones-foster.com	36	34	5.9	NA	25	NA	NA	NA	NA
	52	Ausley & McMullen † www.ausley.com	34	34	0	28	29	-3.5	NA	6/0	NA
	NA	Boyd & Jenerette † www.boyd-jenerette.com	33	NA	NA -	18	NA	NA	NA	10/1	NA
	49	Bryant Miller Olive † www.bmolaw.com	33	38	-13.2	NA	NA	NA	NA	NA	NA
	43	Hogan Lovells † www.hoganlovells.com	32	42	-23.8	17	20	-15.0	NA	13/2	NA
	60	Icard Merrill Cullis Timm Furen & Ginsburg † www.icardmerrill.com	32	31	3.2	NA	16	NA	NA	NA	NA
	55	Siegfried Rivera Lerner De La Torre & Sobel www.siegfriedlaw.com	32	33	-3.0	13	12	8.3	8	19/2	4
	78	Duane Morris www.duanemorris.com	31	23	34.8	18	13	38.5	18	7/6	1.7
	57	Peterson & Myers † www.petersonmyers.com	31	32	-3.1	NA	NA	NA	NA	NA.	NA
	62	Morgan Lewis & Bockius www.morganlewis.com	30	30	0	6.8	6	13.3	7 .	21/2	4.4
	58	Winderweedle Haines Ward and Woodman † www.whww.com	30	32	-6.3	17	NA	NA	NA	12/1	NA NA
	68	Quarles & Brady † www.quarles.com	29	27	7.4	16	15	6.7	NA NA	13/0	NA NA
-	61	Daniels Kashtan Downs Robertson & McGirney www.dkdr.com	28	30	-6.7	22	21	4.8	3	6/0	The state of the s
	98	Kopelowitz Ostrow Ferguson Weiselberg Keechl www.kolawyers.com	28	17	64.7	18	NA	NA	4		9.3
200	63	Liebler Gonzalez & Portuondo † www.lgplaw.com	28	29	-3.5	5	7			7/3	7
	65	McDermott Will & Emery www.mwe.com	28					-28.6	NA	23/0	- NA
	72	Baker & McKenzie www.bakermckenzie.com	-	28	0	16	18	-11.1	6	12/0	4.7
	77		27	24	12.5	12	11	9.1	7.	14/1	3.9
	59	Colodny Fass Talenfeld Karlinsky & Abate www.cftlaw.com	27	23	17.4	7	NA	NA	5	20/0	5.4
	66	Diaz Reus † www.diazreus.com	27	31	-12.9	9	8	12.5	NA	13/5	NA
		Allen Dyer Dopplet Milbrath & Gilchrist † www.addmg.com	26	27	-3.7	15	14	7.1	NA .	10/1	NA
	81	Burr & Forman † www.burr.com	26	22	18.18	11	10	10.0	- NA	12/3	NA
	76	Weil Gotshal & Manges † www.weil.com	26	24	8.33	8	7	14.3	NA	16/2	NA
	86	Wilson Elser Moskowitz Edelman & Dicker† www.wilsonselser.com	26	· 22	18.2	10	9	11.1	3	10/6	8.7
	74	Katzman Garfinkel & Berger www.kgblawfirm.com	25	24	4.2	7	7	0.0	NA	18/0	NA
	67	Fisher & Phillips www.laborlawyers.com	24	27	-11.1	15	16	-6.3	13	8/1	1.9
	75	Littler Mendelson www.littler.com	24	24	0	14	15	-6.7	10	13	2.4
	79	Richman Greer www.richmangreer.com	24	23	4.4	14	14	0.0	14	8/2	1.7
	80	Smith Gambrell & Russell † www.sgrlaw.com	24	23	4.4	NA	12	NA	NA	NA	NA
	84	Tew Cardenas www.tewlaw.com	24	22	9.1	14	16	-12.5	7	7/3	3.4
	64	Glantz & Glantz † www.glantzlaw.com	23	28	-17.9	2	2	0.0	2	21/0	11.5
-	90	Hamilton Miller & Birthisel † www.hamiltonmillerlaw.com	23	21	9.5	9	9	0.0	3	13/1	7.7
-	99	Ogletree Deakins † www.ogletreedeakins.com	23	17	35.3	12	9	33.3	NA	6/5	NA
	70	Proskauer Rose † www.proskauer.com	23	25	-8	6	7	-14.3	NA	14/3	NA
	NA	Searcy Denney Scarola Barnhart & Shipley † www.searcylaw.com	23	NA	NA	NA	NA	NA	NA	NA	NA
-	85	Ver Ploeg & Lumpkin www.vpl-law.com	23	22	4.55	8	8	0.0	8	13/2	2.9
	71	Zumpano Patricios & Winker † www.zpwlaw.com	23	25	-8.0	NA	9	-100.0	NA	NA	NA
9	87	Barr Murman & Tonelli † www.barrmurman.com	22	21	4.8	NA	12	NA	NA	NA	NA
- 1	88	Berman Rennert Vogel & Mandler † www.brvmlaw.com	22	21	4.8	NA	NA	NA	NA	NA	NA
-	NA	DLA Piper† www.dlapiper.com	22	15	46.7	13	8	62.5	NA	8/1	NA
	83	Foreman Friedman †• www.fflegal.com	22	22	0	10	10	0.0	NA -	11/1	NA
-	93	Katz Barron Squitero Faust † www.katzbarron.com	22	19	15.8	13	NA	NA	NA	7/2	NA
	82	Kozyak Tropin Throckmorton † www.kttlaw.com	22	22	0	10	12	-16.7	NA	11/1	NA
5	73	Edwards Angell Palmer & Dodge www.eapdlaw.com	21	24	-12.5	12	13	-7.7	8	7/1	2.6
6	NA	Brinkley Morgan † www.brinkleymorgan.com	20	NA	NA	15	NA	NA	NA	5/0	NA
18	92	Fox Rothschild www.foxrothschild.com	20	19	5.3	9	9	0.0	6	9/1	3.3
0	95	Gaebe Mullen Antonelli & Dimatteo † www.gaebemullen.com	20	18	11.1	9	6	50.0	NA	9/2	NA
	91	Glenn Rasmussen Fogarty & Hooker † www.glennrasmussen.com	20	20	0	13	13	0.0	NA -	5/2	NA
	NA	Robbins Geller Rudman & Dowd † www.rgrdlaw.com	20	NA	NA	7	NA	NA	NA	12/1	NA
		The state of the s		The second		1000		42.9	NA	The state of the s	NA